



Regional Development / Membership Committee
August 18, 2010

Attendees: Sara Nofziger, Emily Osetek, Susan Chandler, Dennis Kasper, Kathy Canny, Todd Gilles, Brad Lund, Michelle Botana

Absent: Barry Haitoff, Kyle Shupe

1. Any additional comments or suggestions on Region chairs

Mac 1 – Elizabeth Menduke, Roxanne Smith-Kovac, Greg Kusiak

Mac 14 – Penelope Andriakos

Mac 7 – Amy Grissett

Mac 10- Jim Trotter or Becca Goare

Sara and/or anyone on the committee comfortable with reaching out to these folks to see if they are interested in becoming a region chair.

Michelle will send the list of conference attendees to Sara so that she can meet up with them in St. Louis to discuss.

2. HBMA Website

Sara informed the committee that the minutes are posted on the HBMA website for all committee members to view.

3. Welcome New Members

Sara outlined how to contact the new members. 1st contact will be by phone and a follow up by email. Sara sent out a document with sample verbiage for each, the phone call and the email. Michelle will send the list of new members to the chairs once a month.

4. Non renewing members

Sara has put together some questions to ask the non renewing members. Kathy has volunteered to help with this project.

5. First party billers

Sara has put together a feedback form to solicit information from our current 1st party affiliates. She will discuss this with Barry since he has volunteered to call and speak with our 1st party members.