



HBMA Executive Committee
Conference Call
Tuesday January 13th, 2009
1:30 PM EST

Present:

Randy Roat, President
Scott Everson, Vice President
Ken Goodin, Past President
Jackie Willett, Treasurer
Patrick Lukacs, Secretary
Brad Lund, Executive Director
Michelle Botana, Membership Services

Agenda:

1. ASAE Follow-Up information/planning, etc.
Randy explained that he was planning to give a brief synopsis of the meeting to the board.
2. MedAvant follow-up/response?
Brad gave the report. After several email attempts he has not received an answer from MedAvant. The deadline, Feb 28, for notice of termination is approaching quickly.
Action: The Executive Committee will recommend to the Board that HBMA request a modification to a 90 day termination without cause.
3. ACMCS Direction/timetable (to be discussed on Board call)
There is nothing to report yet; more information should be forthcoming soon.

4. Status of contract for CA

Bill has some questions regarding the contract.

Action: Brad will follow up with Bill to make sure all questions are answered.

5. Technology Committee Presentation (Bill)

Bill was unable to attend the call. Brad advised that he will be looking for a decision on his committee's budget request.

6. Open discussion

Randy informed the committee that he had just gotten notice from Julie Demerath of her resignation from the Board of Directors and Education Committee.

7. ISAM Bonus

Below are the calculations that the Board used to determine the ISAM bonus for 2008.

4110	Dues Renewal Revenue \$476,925.00	Performance Fee 5%	\$23,846.25
4120	New Member Dues \$78,830.00	Performance Fee 20%	\$15,766.00
4200	Conference & Meeting Income \$930,639.00		
6140	Conference & Meeting Expenses \$691,563.00		
6270	SPS Expense \$31,220.00		
6140 - 6270	Conference & Meeting Expenses - SPS Expense \$660,343.00		
4200 - 6140 (net)	Conference & Meeting (Income - Expenses) \$270,296.00	Performance Fee 15%	\$40,544.40

	4110	\$23,846.25
Performance Fee Totals:	4120	\$15,766.00
	4200 - 6140 (net)	\$40,544.40
		\$80,156.65
Discretionary Board Bonus-Staff Survey		8,000.00
TOTAL ISAM BONUS PAYMENT FOR 2008		\$88,156.65

