



Executive Committee Minutes
Thursday April 24, 2008

Present:

Ken Goodin
Randy Roat
Scott Everson
Jackie Willett

Sherri Dumford
Bill Carns
Brad Lund
Michelle Botana

Agenda:

1. CMS Demonstration Project

Bill Carns presented the Executive Committee with the news that the Georgia Department of Community Health confirmed HBMA as a Partner. The draft application has been sent; however, comment deadline is tomorrow, 4/25/08. The Department of Community Health is requesting a letter of support should this proceed on to CMS. (HBMA has already sent a letter of support to Nevada).

Bill explained that some of the Partner offerings are:

- Wellcare offered to increase reimbursements to providers of 3-6% if they participate.
- EHR discounts
- Website usage

Georgia held three meetings a) Payors b) Physicians c) General

Bill wanted to be able to send a statement with an offering such as:

HBMA shall facilitate discounts among it's Corporate Partners from 10-50% off standard EHR costs. Such costs to include:

- Work flow assessment
- Training and Education
- Deliver of EHR in an ASP model

Bill assured the Executive Committee that this would be of no cost to HBMA. However, he also explained that the project could lend further Creditability and Visibility to HBMA as well as express that HBMA members are technology managers and assure that HBMA understands that technology matters.

- **Action: Bill Carns will wordsmith the paragraph and email it to the Executive Committee for approval.**