



## “EHR Newcomers - Becoming the Trusted Advisor” with Ron Sterling

**Wednesday, September 16, 2011**

### **Learning Objectives**

- Review the concept, strategy, and objectives of becoming an EHR trusted advisor
- Review a readiness assessment questionnaire
  - Leadership Assessment
  - Team Assessment
  - Computer Skills Assessment
- Components of an EHR
  - Similarities between EHR's
    - CCHIT Similarities, MU Similarities, Similar tools: Surescripts, SNOMED, etc.
    - EHR Types and Differences
  - What makes an EHR unique
    - Content
    - Implementation Strategies
    - Support
- Prepare your Practice for Change
  - Checklist or PP presentation ideas for members to use to prepare their clients for the transformation
  - Use of case studies to introduce changes occurring within a practice
  - Checklist for overcoming resistance
- Training and Implementation Geared Toward Meaningful Use
- Determining the Practice Technical Requirements
  - Network Assessments
  - Compilation of Inventory
  - Assess needs for new equipment